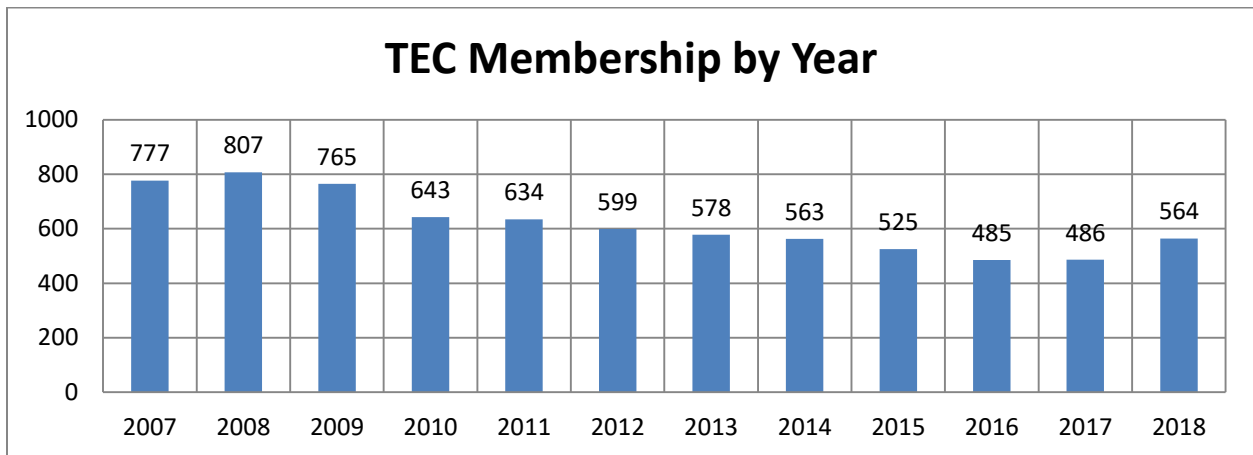


## Secretary's Report for the TEC Annual Meeting Submitted by Terri Ventresca, Secretary August 17, 2018 - Philadelphia, PA

This report contains information as of July 15, 2018.

I am very happy to report that our membership stands at 564 active members, a net increase of 78 members or 16% from the 2017 meeting. A total of 160 members joined, and 82 were removed for non-payment, death or request not to renew.

This is the first time in 9 years where we have seen a significant increase in membership. In 2017 we had an increase of 1 member.



The following chart is a breakdown of the different membership classes of our active membership:

<b>Active Membership Classes</b>		
	<b>2017</b>	<b>2018</b>
Charter Members	3	1
Life Members	12	11
Honorary Members	8	6
Complimentary Members	2	3
Associate Members	6	4
Junior Members	38	64
Adult Members	417	475
<b>TOTAL</b>	<b>486</b>	<b>564</b>

Since we had such a successful recruiting year, I thought it would be useful to see exactly where our new members are coming from. Here is a breakdown of responses from new members in response to the question "Name of Referral." It shows that our own TEC members remain our most successful recruiting tool, followed by our returned presence at the National Money Show. The next 3 most-successful categories are all internet sites, including TEC's new Facebook page.

<b>Source of New Members</b>	
TEC Member	45
National Money Show Booth	21
Internet or Google Search	22
Pennycollector.com	19
TEC Facebook page	13
Convention Denver	12
No Response	9
Richard Hand's YN Program	3
Antique Trader Magazine	2
daidscointravels.blog	2
Elongated coins on Instagram	2
Presscoins.com	2
TEC website	2
Booth at State Fair	1
Coin Magazine	1
Elongatedcoins.net	1
Pressed Penny Facebook page	1
FUN Show	1
Numismatic News	1
<b>TOTAL</b>	<b>160</b>