

Well, 2021 is proving to be almost as challenging as 2020! Even through all the changes, TEC membership continued to hold steady with a slight increase in membership. That is a testament to our members who do a great job in recruiting new members (and earning TEC Recruiter awards). The 2021 World's Fair of Money is taking place, and we are looking forward to again recruiting at the show. TEC ended the fiscal year with a profit of \$4,800 (higher than last year because we had less engraving/show expenses due to the cancelled shows). Below is an overview of reports from 7/2020 through 7/2021.

- Membership – 84 new members joined TEC during the last 12 months. We have members in 48 states, DC, Canada, Mexico, and the United Kingdom.
- The TEC website is well visited with more than 18,900 page views in the last 12 months. With a huge amount of behind-the-scenes work by Katie, the website hosting platform was moved during the year as well as changes to the store format. The changes will allow for extra security and support.
- TEC Facebook page has more than 1,100 subscribers. There is daily interaction, questions, trades, and posting of information.
- The 2020 World's Fair of Money and well as the January 2021 FUN and the February/March National Money shows were cancelled. Mini-meets were held in Holly, MI, Knoebels Park in PA and HECH in Rockville, IL.
- The theme for this year's TEC Design Contest was "What I'm Thankful for". The contest generated 50 entries from 20 regular members and 3 Junior members. Voting was tough! Thank you to everyone who entered. Elongateds with the winning designs were included in the July TECNews.
- More than 15,000 coins were rolled for the club during the last year. These included inserts for TECNEWS, show handouts, etc.
- TECNEWS info – Four quarterly issues were completed. Sandy was able to use a few coupon codes this year to help TEC save on the expense of printing the newsletter. We continued to use older postage stamps that we purchase at a discount, saving TEC mailing costs.
- TEC Financial Report: Net Income \$4,088.01

INCOME		EXPENSES	
\$ 8,133.03	Memberships	\$ 4,790.53	TECNews printing and shipping
\$ 2,112.30	Auction & donations	\$ 365.11	Bank and Paypal fees
\$ 90.00	Advertising income	\$ 3,271.02	Website/Store/Officer expenses
\$ 50.15	Interest	\$ 300.00	Donations
<u>\$ 3,522.80</u>	<u>TEC Items sold</u>	<u>\$ 1,156.00</u>	<u>Engraving & die costs</u>
\$13,908.25	TOTAL INCOME	\$ 9,882.76	TOTAL EXPENSES